

# CONNOR HATFIELD

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## OBJECTIVE

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Motivated Management Information Systems student at Minnesota State University Mankato with hands-on internship experience in real estate data analysis. Seeking an entry-level position to apply technical and analytical skills in a professional setting while transitioning into a full-time MIS career.

## EDUCATION

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### Bachelor of Science – Management Information Systems

Minnesota State University, Mankato | Mankato, MN | Expected: June 2026

## WORK EXPERIENCE

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### Real Estate Data Analyst Intern | JLL (Jones Lang LaSalle) | Sep 2024 – Dec 2024

- Built Tableau dashboards for Texas Net Lease and Franchise Development client quarterly business reviews, transforming complex transaction data into executive-level visualizations
- Developed a Lease vs. Buy Analysis Template in Excel to support real estate financial decision-making
- Established and optimized data connections between PostgreSQL and Alteryx to improve data flow and workflow automation
- Wrote complex SQL queries against MS SQL Server and PostgreSQL databases to support client reporting and ad hoc analysis
- Earned Alteryx Core Certification during the internship, demonstrating proficiency in data analytics and workflow automation

### Lawn Technician | Spring Touch | May 2025 – Present

- Drove company vehicle to customer locations to perform scheduled lawn care services
- Applied fertilizers and chemical treatments following safety protocols and guidelines
- Maintained state pesticide applicator license per local and federal regulations
- Operated and calibrated spray equipment for accurate chemical application
- Documented treated areas and chemical usage per company and regulatory requirements

### Production Team Member | CVF Racing | Jun 2021 – Jan 2023

- Machined and polished parts, operated forklift and cherry picker, and stocked warehouse following inventory standards

## KEY SKILLS

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- SQL / MS SQL Server / PostgreSQL
- Python
- Tableau / Tableau Prep Builder
- Power BI / Power Query
- Alteryx (Core Certified)
- Microsoft Office Suite
- FileMaker
- Smartsheet / SharePoint
- Database Design & Management
- Data Analysis & Visualization
- Dashboard Development
- Business Intelligence
- Workflow Automation
- Systems Analysis & Design
- Requirements Analysis
- Communication & Collaboration

## RELEVANT COURSEWORK

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ACCT200 – Financial Accounting  
ACCT210 – Managerial Accounting  
BLAW471 – Technology & IP Law  
ECON207 – Business Statistics  
ENG271W – Technical Communication  
ENG469 – Project Management  
FINA362 – Business Finance  
MGMT230 – Principles of Management  
MGMT346 – Operations Management  
MRKT210 – Principles of Marketing  
CIS121 – Intro to Programming

CIS122 – Data Structures  
CIS223 – Algorithms  
CIS311 – Business Application Programming  
CIS340 – Intro to Database Systems  
CIS342 – Fundamentals of Descriptive Analytics  
CIS350 – Information Security  
CIS360 – Intro to Networking  
CIS380 – Systems Analysis & Design  
CIS418 – Foundations of Data Science  
CIS440 – Database Management Systems  
CIS450 – Information Warfare